

Group		Jan-Dec 2010	Jan-Dec 2009	±%	±% like-for-like*
Sales of cement	million t	136.7	131.9	+3.6	+2.4
Sales of aggregates	million t	157.9	143.4	+10.1	-1.6
Sales of ready-mix concrete	million m3	45.9	41.8	+9.8	+0.2
Sales of asphalt	million t	10.6	11.0	-3.6	-3.6
Net sales	million CHF	21,653	21,132	+2.5	-2.1
Operating EBITDA	million CHF	4,513	4,630	-2.5	-6.1
Net income	million CHF	1,621	1,958	-17.2	-18.2
Net income – shareholders of Holcim Ltd	million CHF	1,182	1,471	-19.6	-21.1
Cash flow from operating activities	million CHF	3,659	3,888	-5.9	-8.3

* Factoring out changes in the scope of consolidation and currency translation effects.

Group		Oct-Dec 2010	Oct-Dec 2009	±%	±% like-for-like*
Sales of cement	million t	33.9	32.8	+3.4	+3.0
Sales of aggregates	million t	39.1	40.2	-2.7	-3.2
Sales of ready-mix concrete	million m3	11.5	11.4	+0.9	+0.9
Sales of asphalt	million t	2.8	2.9	-3.4	-3.4
Net sales	million CHF	5,085	5,358	-5.1	-1.6
Operating EBITDA	million CHF	936	1,016	-7.9	-4.2
Net income	million CHF	398	381	+4.5	+6.6
Net income – shareholders of Holcim Ltd	million CHF	307	271	+13.3	+15.1
Cash flow from operating activities	million CHF	1,606	1,696	-5.3	-2.6

* Factoring out changes in the scope of consolidation and currency translation effects.