

Latin America		Jan-Dec 2010	Jan-Dec 2009	±%	±% like-for-like*
Sales of cement	million t	22.7	22.8	-0.4	-0.4
Sales of aggregates	million t	12.2	11.8	+3.4	+3.4
Sales of ready-mix concrete	million m ³	10.5	10.1	+4.0	+4.0
Net sales	million CHF	3,442	3,348	+2.8	+1.6
Operating EBITDA	million CHF	999	1,076	-7.2	-7.5

Latin America		Oct-Dec 2010	Oct-Dec 2009	±%	±% like-for-like*
Sales of cement	million t	5.9	5.7	+3.5	+3.5
Sales of aggregates	million t	3.2	2.9	+10.3	+10.3
Sales of ready-mix concrete	million m ³	2.8	2.5	+12.0	+12.0
Net sales	million CHF	855	821	+4.1	+6.7
Operating EBITDA	million CHF	237	258	-8.1	-5.0

* Factoring out changes in the scope of consolidation and currency translation effects.