

Key figures Group Holcim

		2007	2006	±%	±% local currency
Annual cement production capacity	million t	197.8	197.8		
Sales of cement	million t	149.6	140.7	+6.3	
Sales of mineral components	million t	5.5	6.0	-8.3	
Sales of aggregates	million t	187.9	187.6	+0.2	
Sales of ready-mix concrete	million m ³	45.2	44.2	+2.3	
Sales of asphalt	million t	14.8	15.3	-3.3	
Net sales	million CHF	27,052	23,969	+12.9	+11.3
Operating EBITDA	million CHF	6,930	6,086	+13.9	+12.6
Operating EBITDA margin	%	25.6	25.4		
EBITDA	million CHF	8,468	6,333	+33.7	+32.5
Operating profit	million CHF	5,024	4,385	+14.6	+13.5
Operating profit margin	%	18.6	18.3		
Net income	million CHF	4,545	2,719	+67.2	+66.0
Net income margin	%	16.8	11.3		
Net income – equity holders of Holcim Ltd	million CHF	3,865	2,104	+83.7	+82.9
Cash flow from operating activities	million CHF	5,323	4,423	+20.3	+19.1
Cash flow margin	%	19.7	18.5		
Net financial debt	million CHF	12,873	12,837	+0.3	-2.4
Funds from operations ¹ /net financial debt	%	50.2	34.6		
Total shareholders' equity	million CHF	21,945	18,725	+17.2	+19.6
Gearing ²	%	58.7	68.6		
Personnel	31.12.	89,364	88,783	+0.7	
Earnings per dividend-bearing share ³	CHF	14.86	8.64	+72.0	+71.3
Fully diluted earnings per share ³	CHF	14.73	8.50	+73.3	+72.6
Gross dividend	million CHF	868 ⁴	522	+66.3	
Gross dividend per share	CHF	3.30 ⁴	2.00	+65.0	

Principal key figures in USD (illustrative)⁵

¹ Net income plus depreciation and amortization.	Net sales	million USD	22,543	19,175	+17.6
	Operating EBITDA	million USD	5,775	4,869	+18.6
	Operating profit	million USD	4,187	3,508	+19.4
² Net financial debt divided by total shareholders' equity.	Net income – equity holders of Holcim Ltd	million USD	3,221	1,683	+91.4
	Cash flow from operating activities	million USD	4,436	3,538	+25.4
	Net financial debt	million USD	11,392	10,522	+8.3
³ EPS calculation based on net income attributable to equity holders of Holcim Ltd.	Total shareholders' equity	million USD	19,420	15,348	+26.5
	Earnings per dividend-bearing share ³	USD	12.38	6.91	+79.2

Principal key figures in EUR (illustrative)⁵

⁴ Proposed by the Board of Directors.	Net sales	million EUR	16,395	15,170	+8.1
	Operating EBITDA	million EUR	4,200	3,852	+9.0
	Operating profit	million EUR	3,045	2,775	+9.7
⁵ Income statement figures translated at average rate; balance sheet figures at year-end rate.	Net income – equity holders of Holcim Ltd	million EUR	2,342	1,332	+75.8
	Cash flow from operating activities	million EUR	3,226	2,799	+15.3
	Net financial debt	million EUR	7,755	7,973	-2.7
	Total shareholders' equity	million EUR	13,220	11,630	+13.7
	Earnings per dividend-bearing share ³	EUR	9.01	5.47	+64.7