

Key Figures

Holcim Group		2006	2005 ¹	+/-%	+/-% local currency
Annual production capacity cement	million t	197.8	160.4	+23.3	
Sales of cement	million t	140.7	110.6	+27.2	
Sales of mineral components	million t	6.0	5.5	+9.1	
Sales of aggregates	million t	187.6	169.3	+10.8	
Sales of ready-mix concrete	million m ³	44.2	38.2	+15.7	
Sales of asphalt	million t	15.3	13.3	+15.0	
Net sales	million CHF	23,969	18,468	+29.8	+28.5
Operating EBITDA	million CHF	6,086	4,627	+31.5	+30.7
Operating EBITDA margin	%	25.4	25.1		
EBITDA	million CHF	6,333	4,757	+33.1	+32.3
Operating profit	million CHF	4,385	3,316	+32.2	+31.6
Operating profit margin	%	18.3	18.0		
Net income	million CHF	2,719	1,789	+52.0	+51.3
Net income margin	%	11.3	9.7		
Net income – equity holders of Holcim Ltd	million CHF	2,104	1,511	+39.2	+38.3
Cash flow from operating activities	million CHF	4,423	3,405	+29.9	+29.0
Cash flow margin	%	18.5	18.4		
Net financial debt	million CHF	12,837	12,693	+1.1	+1.0
Funds from operations ² / net financial debt	%	34.6	24.6		
Total shareholders' equity	million CHF	18,725	14,250	+31.4	+35.7
Gearing ³	%	68.6	89.1		
Personnel	31.12.	88,783	59,901	+48.2	
Earnings per dividend-bearing share ⁴	CHF	8.64	6.61	+30.7	+29.8
Fully diluted earnings per share ⁴	CHF	8.50	6.52	+30.4	+29.4
Gross dividend	million CHF	509 ⁵	382	+33.2	
Gross dividend per share	CHF	2.00 ⁵	1.65	+21.2	

Principal key figures in USD (illustrative) ⁶					
Net sales	million USD	19,175	14,774	+29.8	
Operating EBITDA	million USD	4,869	3,702	+31.5	
Operating profit	million USD	3,508	2,653	+32.2	
Net income – equity holders of Holcim Ltd	million USD	1,683	1,209	+39.2	
Cash flow from operating activities	million USD	3,538	2,724	+29.9	
Net financial debt	million USD	10,522	9,616	+9.4	
Total shareholders' equity	million USD	15,348	10,795	+42.2	
Earnings per dividend-bearing share ⁴	USD	6.91	5.29	+30.6	

Principal key figures in EUR (illustrative) ⁶					
Net sales	million EUR	15,170	11,915	+27.3	
Operating EBITDA	million EUR	3,852	2,985	+29.0	
Operating profit	million EUR	2,775	2,139	+29.7	
Net income – equity holders of Holcim Ltd	million EUR	1,332	975	+36.6	
Cash flow from operating activities	million EUR	2,799	2,197	+27.4	
Net financial debt	million EUR	7,973	8,137	-2.0	
Total shareholders' equity	million EUR	11,630	9,135	+27.3	
Earnings per dividend-bearing share ⁴	EUR	5.47	4.26	+28.4	

¹ Restated in line with IAS 21 amended.

² Net income plus depreciation and amortization.

³ Net financial debt divided by total shareholders' equity.

⁴ EPS calculation based on net income attributable to equity holders of Holcim Ltd.

⁵ Proposed by the Board of Directors.

⁶ Income statement figures translated at average rate; balance sheet figures at year-end rate.