

Key Figures

Holcim Group January – September		2007	2006	+/-%	+/-% local currency
Annual production capacity cement	million t	197.8	197.8 ¹		
Sales of cement	million t	112.8	103.8	+8.7	
Sales of mineral components	million t	4.2	4.4	-4.5	
Sales of aggregates	million t	137.0	138.0	-0.7	
Sales of ready-mix concrete	million m ³	33.6	32.8	+2.4	
Sales of asphalt	million t	10.5	11.1	-5.4	
Net sales	million CHF	20,286	17,514	+15.8	+13.7
Operating EBITDA	million CHF	5,340	4,489	+19.0	+17.2
Operating EBITDA margin	%	26.3	25.6		
EBITDA	million CHF	6,829	4,616	+47.9	+45.4
Operating profit	million CHF	3,961	3,281	+20.7	+19.1
Operating profit margin	%	19.5	18.7		
Net income	million CHF	3,857	1,950	+97.8	+94.4
Net income margin	%	19.0	11.1		
Net income – equity holders of Holcim Ltd	million CHF	3,300	1,505	+119.3	+115.6
Cash flow from operating activities	million CHF	3,260	2,348	+38.8	+36.3
Cash flow margin	%	16.1	13.4		
Net financial debt	million CHF	14,509	12,837 ¹	+13.0	+13.0
Total shareholders' equity	million CHF	21,745	18,725 ¹	+16.1	+15.0
Gearing ²	%	66.7	68.6 ¹		
Personnel		88,767	88,783 ¹		
Earnings per dividend-bearing share ³	CHF	12.73	6.28	+102.7	+99.3
Fully diluted earnings per share ³	CHF	12.58	6.17	+103.9	+100.5

Principal key figures in USD (illustrative) ⁴					
Net sales	million USD	16,628	13,900	+19.6	
Operating EBITDA	million USD	4,377	3,563	+22.8	
Operating profit	million USD	3,247	2,604	+24.7	
Net income – equity holders of Holcim Ltd	million USD	2,705	1,194	+126.5	
Cash flow from operating activities	million USD	2,672	1,863	+43.4	
Net financial debt	million USD	12,401	10,522 ¹	+17.9	
Total shareholders' equity	million USD	18,585	15,348 ¹	+21.1	
Earnings per dividend-bearing share ³	USD	10.43	4.98	+109.4	

Principal key figures in EUR (illustrative) ⁴					
Net sales	million EUR	12,370	11,155	+10.9	
Operating EBITDA	million EUR	3,256	2,859	+13.9	
Operating profit	million EUR	2,415	2,090	+15.6	
Net income – equity holders of Holcim Ltd	million EUR	2,012	959	+109.8	
Cash flow from operating activities	million EUR	1,988	1,496	+32.9	
Net financial debt	million EUR	8,740	7,973 ¹	+9.6	
Total shareholders' equity	million EUR	13,099	11,630 ¹	+12.6	
Earnings per dividend-bearing share ³	EUR	7.76	4.00	+94.0	

¹ As of December 31, 2006.

² Net financial debt divided by total shareholders' equity.

³ EPS calculation based on net income attributable to equity holders of Holcim Ltd weighted average number of shares.

⁴ Income statement figures translated at average rate; balance sheet figures at closing rate.