

Key figures Group Holcim

		2005	2004 ¹	±%	±% local currency
Annual production capacity cement	million t	160.4	154.1	+4.1	
Sales of cement	million t	110.6	102.1	+8.3	
Sales of mineral components	million t	5.5	4.4	+25.0	
Sales of aggregates	million t	169.3	104.2	+62.5	
Sales of ready-mix concrete	million m ³	38.2	29.3	+30.4	
Net sales	million CHF	18,468	13,215	+39.8	+38.3
Operating EBITDA	million CHF	4,627	3,588	+29.0	+27.4
Operating EBITDA margin	%	25.1	27.2		
EBITDA	million CHF	4,757	3,619	+31.4	+30.0
Operating profit	million CHF	3,316	2,251	+47.3	+45.5
Operating profit margin	%	18.0	17.0		
Net income	million CHF	1,818	1,120	+62.3	+60.0
Net income margin	%	9.8	8.5		
Net income – equity holders of Holcim Ltd	million CHF	1,540	881	+74.8	+72.1
Cash flow from operating activities	million CHF	3,405	2,622	+29.9	+28.5
Cash flow margin	%	18.4	19.8		
Net financial debt	million CHF	12,693	6,846	+85.4	+71.0
Funds from operations ² /net financial debt	%	24.9	37.5		
Total shareholders' equity	million CHF	14,250	10,661	+33.7	+21.9
Gearing ³	%	89.1	64.2		
Personnel	31.12.	59,901	46,909	+27.7	
Earnings per dividend-bearing share ⁴	CHF	6.73	4.17	+61.4	+59.0
Fully diluted earnings per share ⁴	CHF	6.64	4.14	+60.4	+58.0
Cash earnings per dividend-bearing share ^{4,5}	CHF	7.02	5.79	+21.2	+19.3
Gross dividend	million CHF	378 ⁶	286	+32.2	
Gross dividend per share	CHF	1.65 ⁶	1.25	+32.0	

¹ Restated in line with new and revised IFRS, effective January 1, 2005.

² Net income plus depreciation and amortization.

³ Net financial debt divided by total shareholders' equity.

⁴ EPS calculation based on net income attributable to equity holders of Holcim Ltd.

⁵ Excludes the amortization of goodwill and other intangible assets.

⁶ Proposed by the Board of Directors.

⁷ Income statement figures translated at average rate; balance sheet figures at year-end rate.

Principal key figures in USD (illustrative)⁷

Net sales	million USD	14,774	10,657	+38.6	
Operating EBITDA	million USD	3,702	2,894	+27.9	
Operating profit	million USD	2,653	1,815	+46.2	
Net income – equity holders of Holcim Ltd	million USD	1,232	710	+73.5	
Cash flow from operating activities	million USD	2,724	2,115	+28.8	
Net financial debt	million USD	9,616	6,005	+60.1	
Total shareholders' equity	million USD	10,795	9,352	+15.4	
Earnings per dividend-bearing share ⁴	USD	5.38	3.36	+60.1	
Cash earnings per dividend-bearing share ^{4,5}	USD	5.62	4.67	+20.3	

Principal key figures in EUR (illustrative)⁷

Net sales	million EUR	11,915	8,581	+38.9	
Operating EBITDA	million EUR	2,985	2,330	+28.1	
Operating profit	million EUR	2,139	1,462	+46.3	
Net income – equity holders of Holcim Ltd	million EUR	994	572	+73.8	
Cash flow from operating activities	million EUR	2,197	1,703	+29.0	
Net financial debt	million EUR	8,137	4,417	+84.2	
Total shareholders' equity	million EUR	9,135	6,878	+32.8	
Earnings per dividend-bearing share ⁴	EUR	4.34	2.71	+60.1	
Cash earnings per dividend-bearing share ^{4,5}	EUR	4.53	3.76	+20.5	