

LafargeHolcim Unaudited Pro forma Information by Segment and Region for 2014 and 9M 2015

	2014				2015		
	H1	Q3	Q4	FY 2014	H1	Q3	YTD 2015
Cement							
Net Sales, [mCHF]							
Asia Pacific	3'759	1'811	1'949	7'519	3'687	1'692	5'379
Europe	1'992	1'118	933	4'042	1'589	889	2'478
Latin America	1'431	772	755	2'957	1'378	721	2'100
Middle East Africa	2'265	1'131	1'065	4'460	2'152	957	3'109
North America	947	779	649	2'375	1'112	868	1'979
Corporate / Eliminations	(55)	(64)	(39)	(158)	(54)	(6)	(60)
Group	10'338	5'546	5'311	21'196	9'865	5'121	14'986
Operating EBITDA adjusted for merger and restructuring costs, [mCHF]							
Asia Pacific	821	360	368	1'548	708	301	1'009
Europe	415	366	266	1'047	349	226	575
Latin America	430	245	234	910	433	224	657
Middle East Africa	785	394	339	1'518	754	298	1'052
North America	195	278	182	655	252	310	562
Corporate / Eliminations	(146)	(77)	(71)	(293)	(155)	(117)	(272)
Group	2'499	1'567	1'318	5'385	2'340	1'243	3'583
Aggregates							
Net Sales, [mCHF]							
Asia Pacific	318	157	151	626	253	134	387
Europe	1'001	542	511	2'054	904	511	1'416
Latin America	49	26	21	96	32	15	46
Middle East Africa	62	36	34	132	62	31	93
North America	545	517	413	1'475	600	489	1'089
Corporate / Eliminations	1	1	1	3	0	0	0
Group	1'976	1'279	1'131	4'386	1'851	1'181	3'032
Operating EBITDA adjusted for merger and restructuring costs, [mCHF]							
Asia Pacific	53	31	38	123	49	31	81
Europe	141	97	97	335	123	98	220
Latin America	14	(3)	1	12	1	0	2
Middle East Africa	5	9	5	19	9	4	13
North America	67	125	71	263	77	122	199
Corporate / Eliminations	(14)	(8)	(8)	(30)	(29)	(24)	(53)
Group	266	252	204	722	230	232	462
Other Construction Materials and Services and Corporate/Eliminations							
Net Sales, [mCHF]							
Asia Pacific	663	369	361	1'392	610	309	919
Europe	1'147	611	571	2'329	1'081	599	1'679
Latin America	246	127	119	492	207	104	311
Middle East Africa	182	97	97	376	174	82	256
North America	593	569	445	1'607	577	532	1'109
Corporate / Eliminations	(153)	(27)	(32)	(213)	(147)	(103)	(250)
Group	2'677	1'745	1'561	5'984	2'499	1'525	4'024
Operating EBITDA adjusted for merger and restructuring costs, [mCHF]							
Asia Pacific	27	23	55	104	63	12	74
Europe	97	44	66	207	113	53	166
Latin America	16	12	15	43	18	14	31
Middle East Africa	40	15	19	74	17	9	27
North America	(4)	97	49	143	10	87	97
Corporate / Eliminations	(112)	(55)	(17)	(183)	(75)	(9)	(85)
Group	68	134	187	388	146	164	310